



# The National Association of Drainage Contractors

*Representing the interests of Drainage Contractors across the UK*



## Membership Brochure

*The NADC is a not for profit organisation. This means there are no shareholders and all funds raised through membership fees are dedicated to moving the NADC forward and promoting the industry.*



# What do we do for Our Members?

The National Association of Drainage Contractors (NADC) is the only trade body that represents the interests of Certified Drainage Contractors. The Association is made up of people actively working in the industry and has the interests of the drainage contracting industry at the heart of its DNA.

## How do our members Benefit?

- ✓ We promote high standards for the drainage contracting industry as a way of serving members interests and gaining key stakeholder recognition.
- ✓ We provide training and certification, approved by EU skills, throughout the UK and Ireland
- ✓ We promote NADC and its members and in particular drainage surveys to important stakeholders.
  - We do this by exhibiting and presenting at surveyor and estate agent events and networking with conveyancers, mortgage lenders, water companies and other relevant stakeholders. This all helps to drive up traffic to the NADC website.
- ✓ We generate new business for members through on-line lead generation on the NADC website and through third parties
- ✓ We build awareness with consumers of the benefits of engaging with Certified Drainage Contractors
- ✓ We issue press releases on topical issues and to promote our members.
- ✓ We issue regular newsletters and bulletins.
- ✓ We offer free advertising for our supplier members.
- ✓ We provide a range of exclusive and attractive supplier benefits for NADC members which are detailed in this brochure
- ✓ We offer advice and help for NADC members, whether on job-related issues, changes to regulations or perhaps more routine things such as personnel issues.
- ✓ We are proactive in promoting important agendas such as:
  - Making drainage surveys an inherent part of the home buying process.
  - Making NADC membership a prerequisite for tenders from major institutions
  - Working with associated industries such as water jetting and vermin control
- ✓ We have a Management Board that includes highly reputed industry experts.
- ✓ We offer training courses throughout England, Scotland, Wales and Ireland that are all EU skills approved.
- ✓ We have a Trainers Committee that meets regularly to ensure all training is fit for purpose for our members.



## Our Aims and Objectives

NADC is an organisation committed to the development of a national network of fully certified drainage contractors. Members are expected to commence their certification within 3 months of joining.

### Our Aims and Objectives

- ✓ To drive more business for you both as a direct result of being a member in the region you operate in and by creating new channels such as a National Helpline.
- ✓ To make sure the views of the drainage industry are put to Government, its agencies, local authorities and other relevant organisation
- ✓ To actively encourage training and certification and to promote drainage professionals at all times
- ✓ To provide commentary, guidance and advice on regulatory developments of relevance to members

## What are we planning to do next?

We will launch a new NADC website through which NADC members will receive even greater lead generation

We will continue to expand the range and availability of NADC Training courses.

We will launch the DrainSafe quality mark and Approved Contractor scheme in 2020 which will become the recognised industry standard and will be for NADC members only.

We will actively engage with all relevant stakeholders to promote the DrainSafe quality mark and the standards it sets for our industry.

We will invite NADC members to sign up to these standards and in so doing join the newly created Approved Contractor scheme that will be recognised by important stakeholders.

We will launch a DrainSafe website through which NADC members will benefit greatly from lead generation through the Approved Contractor scheme

We will expand the range of membership benefits available from preferred suppliers

### Anything else?

We will continue to work tirelessly for the industry.



# Our Progress



The NADC has evolved significantly since our formation over 8 years ago.

Since our formation we have achieved a lot, but we're aiming for much more:

- ✓ We have created a Management Board and a number of committees filled with Industry respected leaders who can help drive our membership and our industry forwards
- ✓ Gained over 250 members
- ✓ Gained stakeholder and industry wide recognition for our commitment to improving standards
- ✓ Hundreds of training sessions delivered
- ✓ Thousands of training certificates issued
- ✓ 100,000+ hits per annum on our website

## The Management Board



Peter Stacey  
Chairman &  
Founder



Martin Beattie  
Vice Chairman  
& Founder



Mark Jarvis  
Industry advisor



Peter Henley  
WRC Domestic  
Drain Repair Spec



Ian Cameron  
Viewline



Phil Mills  
Water sector  
specialist Adviser  
and analyst



Bruce Taylor  
DAMM  
Environmental



Julian Wynn  
FM Conway  
Water / Drainage



Benn Houghton  
First Insurance  
Solutions Ltd



Mike Sheehy  
UTS Ltd Ireland

Our Board is vital to ensuring that we can demonstrate to all stakeholders a fair and fitting representation of those within our industry. The make-up of our Board is specifically designed to open up new areas of business for our membership.

### Any Questions?

We are always eager to listen to our members queries, questions or concerns. Please contact Jayne Neale either by email - [info@nadc.org.uk](mailto:info@nadc.org.uk) or on 0800 507 0933 in the first instance.



# DrainSafe... Coming Soon!

## Why are we doing this?

NADC is all about standards and trying to drive out the elements within the industry that have tarnished its reputation and driven prices down to the detriment of responsible contractors (often using cheap headline prices as bait). To address the issue, NADC needed to create a quality mark that customers and important stakeholders could easily recognise.

As a utility industry, it made sense that the quality mark should be modelled on existing quality schemes in the utility sector, namely Gas Safe and WaterSafe. Both of these schemes are familiar to companies and homeowners alike and in the case of WaterSafe, the scheme is heavily promoted by the water companies. These same water companies could potentially direct literally hundreds of thousands of customers to DrainSafe approved contractors.



The key elements of DrainSafe are that all approved contractors:

- ✓ Are competent to undertake any service that they offer - this to be evidenced by an NADC EU Skills card
- ✓ Must sign up to a Code of Practice that defines the standards by which contractors will deal with their customers
- ✓ Will allow DrainSafe to regulate their compliance with the Code
- ✓ Will sign up to an independent redress mechanism to handle unresolved complaints

The structure of the scheme has already received positive feedback from a number of important stakeholders, including water companies. We will be seeking members views in the coming weeks on a number of aspects of the scheme.

Ultimately it is about enhancing the reputation of the industry, driving out those who bring the industry into disrepute and driving quality business to DrainSafe approved contractors.

We are in the consultation process with various stakeholders at this time and are receiving a very favourable reception. Engagement with members in the process will happen early in 2020 at a series of meetings up and down the Country – watch out for further information.

## Have Your Say!

Please do come along and have your say on what should be the most transformational industry initiative in living memory.

# Exclusive Member Deals!



We have negotiated a number of exclusive deals which are only available to our membership. Ranging from equipment to insurance, from software to GPS, we can help you cut costs... just mention your NADC Membership!



Specialist insurance for Drainage Contractors, including Public & Employers Liability, Professional Indemnity, Vehicles & Tools

Tel: 07918 761426

Email: [boughton@firstins.co.uk](mailto:boughton@firstins.co.uk)



Our vision is to protect people and the environment from gas hazards by providing both single and multi-gas monitors, enabling personal and larger-scale monitoring. Tel: 01202 656165



Manufacturer and worldwide distributor of Proteus crawlers, SOLOPro+ push cameras.



XTI Ltd designs & manufactures CCTV drain camera systems, undertakes upgrades & carries out repairs.



Flowplant are suppliers of high pressure jetters, pumps and systems. Our compliance assured products have a proven track record in technical excellence, reliability and longevity.



Track your vehicles, equipment, heavy machinery and tools in one reliable map.



We design, manufacture & assemble pipeline inspection systems & software.



Drainage Contractor Management Software



Confined Space Safety Equipment including Gas Monitors and Survey Equipment Hire



Specialists in off mains drainage and septic tanks



NON Return Valve The cost effective Protection against sewage backflow, vermin infestation & noxious fumes.



## Promoting Your Business...

Promoting your business is very important to us, so as soon as you join you will be added to the NADC website where all your company information plus a link to your website will be added.

Consumers can find you by looking up in the area they live as below. It is important that you let us know the areas you cover so you get maximum benefit as we get over 10,000 visitors to the website every month.

We are launching a new website which will enhance the 'Find a Contractor' feature and shall help drive traffic to your site, and more growth into your business.

Our existing website already has significant traffic and our members are already benefitting from their listings on our site!

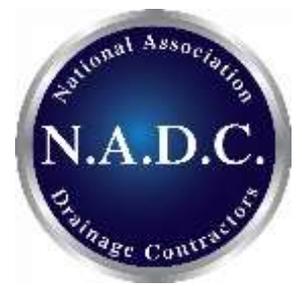
### Some useful benefits of our website...

- ✓ **NADC Website ranks highly for most drainage contractor searches by consumers!**
- ✓ **10,000 unique visitors per month!**
- ✓ **New improved website currently in development and arriving soon!**
- ✓ **<http://www.nadc.org.uk>**
- ✓ **Join us and have your drainage company visible to thousands of potential customers!**



# 10,000

Website hits per month!



## Training Courses

It is a condition of NADC membership that all contractors are trained in the disciplines that they offer their customers. Please ensure that you are meeting this membership requirement.

To assist with this we out e-mail reminders to members whose current qualifications may have expired recently or are about to expire.

With the introduction of DrainSafe on the horizon, and the requirements of the competency framework, which is part of the scheme, we expect the demand for places on NADC approved training courses to rise significantly in the coming months.

Now is a good time to get courses booked before the demand escalates.

The courses that are currently available for booking are:

- Certified CCTV Drainage Surveyor
- High pressure water jetting
- Electro - Mechanical and Milling
- Confined spaces (Scotland only)

Please contact the training providers direct to book your place – details of all courses and contact details can be found below.

In the coming weeks and months there will be new qualifications on the following subjects available for NADC members.

- Lining and Patching
- SHEA (tailored for Drainage and Sewer)
- Excavation and Repair including Confined space (tailored for Drainage and Sewer)
- Sweeping
- Vermin Awareness
- Vacuum and tankering

NADC will ultimately offer a complete suite of training courses for all drainage and sewer disciplines to meet the competency requirements of DrainSafe.



## Our Providers



To book one of the courses, please contact either the NADC or book directly with one of our providers below.



SENTINA - Warrington, Barnsley & Bristol  
CCTV-HPWJ & Electro- Mechanical & Milling  
To book go to: <http://www.sentina.co.uk/training/>



VIEWLINE - CCTV Training Bridgwater Somerset

To Book:  
please call 01752 358142 or email [info@viewline.tv](mailto:info@viewline.tv)



NATIONAL DRAINAGE ACADEMY - Rainham Essex

HPWJ & Elec-Mech – contact Peter - 07956 187 339  
CCTV - Email [training@drainageconsultingservices.com](mailto:training@drainageconsultingservices.com)  
Or Phone Martin -07531 239 372



**Approved Training  
Provider**

NADC SCOTLAND

Electro-mechanical & milling safety awareness- HPWJ,  
CCTV & Confined spaces.

Tel: 0845 490 0011 E-mail: [m.duffy@damm-24.com](mailto:m.duffy@damm-24.com)



UTS – Ireland

HPWJ - Basic Awareness Course, CCTV Course, Electro-  
mechanical and Milling Safety Awareness Course

To book contact Danny on 01 4635000 or  
Email: [sales@utsltd.ie](mailto:sales@utsltd.ie)

*Don't forget, free monthly copy of the DrainTrader Magazine  
for all NADC Members worth £45 per year..!*

**drainTRADER**

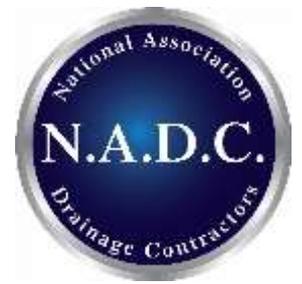
# New publication coming soon Drain and Sewer Cleaning Manual



## Manual of Drain and Sewer Cleaning

First Edition





**Release date: end of March 2020**  
**Publisher: WRc Ltd**

**Order code: DUS049X**

**RRP: £44.99 per copy**

WRc are delighted to announce the release of the new **Drain and Sewer Cleaning Manual**. Developed with the assistance of the National Association and Drainage Contractors (NADC), the new Manual of Drain and Sewer Cleaning is a best practice guidance document covering both blockage clearance and planned sewer cleaning.

This new manual builds on and supersedes WRc's Sewer Jetting Code of Practice, with an extended scope to cover all commonly use methods of drain and sewer blockage clearance and cleaning including:

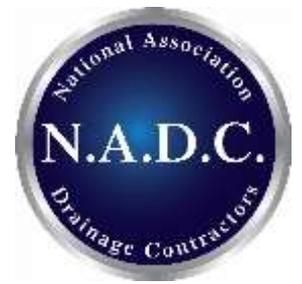
- High pressure water jetting
- Rodding
- Use of electro-mechanical devices

It also includes guidance on drain tracing and location techniques used in investigating sewer blockages.

**Limited period offer**

**NADC members benefit from a members only early saver discount of 15% for orders before the 21<sup>st</sup> March 2020.**

For more information call 080 0093 3507 or email [jayne@nadc.org.uk](mailto:jayne@nadc.org.uk)



Please do get in Touch...

Thank you for taking the time to read our membership brochure.

We are entering a truly exciting time and throughout 2020 we expect some significant and exciting announcements to be made, all which we hope will enhance our offering to our Members and begin to shape the future of the industry.

We believe now is a better time than ever to join the NADC, and we hope you shall join us together on our journey towards a brighter future for every certified drainage contractor.

Membership starts from £360 per year, and we believe the value gained from joining far outweighs the small cost of membership.

To find out more please don't hesitate to reach out to any of our Board Members, or contact Jayne Neal on:

Tel: 0800 0933507

Email: [info@nadc.co.uk](mailto:info@nadc.co.uk)



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